Front end –

1. Mapping Customer Name
2. Import Data from excel (Sales & Service)

Slicers –

1. Sales Year
2. Service Year (Age)
3. Dealer Outlet Name
4. Customer Name
5. Service Type (Job Order no.)
   1. GSJ – Service
   2. BPJ – BodyShop

Sales data –

1. Yearly break-up
2. Monthly break-up

Service data –

1. Age of Car
2. Active Customers
3. Inactive Customers
4. Recovered Customers – Inactive to Active
5. Lost Customers – Active to Inactive
6. Marketshare of each VIN i.e. Number of visits

Export Data against visuals

1. Frequency against each VIN
2. Sum of Parts & Labour
3. Customer Name